

#### Amendment #1 Invitation for Bids (IFB) No. 3160003472 Drug and Alcohol Testing

Amendments to the IFB are as follows:

- 1. Section 2.2, Scope of Services, first bullet Where it states, provides notification of drug and alcohol testing results within 48 hours... Change to add 48 hours and no more than 72 hours.
- 2. Please see attached Questions and Answers.

Please acknowledge receipt of Amendment #1 by returning it, along with your bid package, by April 23, 2020, at 9:00 AM. This acknowledgement should be enclosed in your bid package. **Failure to submit this acknowledgement may result in rejection of the bid package.** 

Name of Company

Authorized Official's Typed Name/Title

Signature of Authorized Official (No stamped signature)

Date

Should an amendment to the IFB be issued, it will be posted on the MDHS website (www.mdhs.ms.gov) in a manner that all bidders will be able to view. Further, bidders must acknowledge receipt of any amendment to the solicitation by signing and returning the amendment with the bid package, by identifying the amendment number and date in the space provided for this purpose on this form, or by letter. The acknowledgment must be received by MDHS by the time and at the place specified for receipt of bids. It is the bidder's sole responsibility to monitor the website for amendments to the IFB.



#### **QUESTIONS AND ANSWERS**

1. Who is your current TPA/provider managing your drug testing program & SAMHSA LAB conducting the testing?

#### **ANSWER:** MEA Drug Testing Consortium is the current Contractor.

2. How are clinics currently located based on where the need is within the State? Or is there a set list of approved sites that can only be used?

#### **ANSWER:** MDHS has a list of approved sites that can only be used.

**3.** The IFB is requesting a digital version of the proposal on USB drive. Due to encryption policies dictated by our Cyber Security insurance, I was wondering if I could submit the proposal as a PDF on a CD-rom instead?

# ANSWER: A USB drive is the preferred method to submit the PDF version, but if this is against your company's policy, then yes, a PDF version on a CD-rom is acceptable to meet this requirement.

- 4. On page 8, the IFB is requesting Supervisor Training classes be held several times per year at no charge.
  - a. What type of training are you referring to for this?
  - b. If for "reasonable suspicion", would the State be open to online trainings versus classroom?
  - c. For the online training, there is a fee per online user license, so should our firm still submit a bid at this time?

#### **ANSWERS:**

- a) Supervisor Training Program and updates on laws, regulations, policies and procedures. MDHS will allow online training provided that such training is at no additional cost to MDHS.
- b) No, MDHS is not interested in acquiring additional fees.
- c) The IFB requires inclusion of training at no additional cost.
- 5. To confirm, the requested pricing is for walk-in services only, performed at local clinics throughout the State, correct?

### **ANSWER:** Yes, some clinics require appointment and there are some clinics that have walk-ins.

- 6. What are your current prices for the following services requested on the Proposal Cost Form?
  - a. Drug Test (Contracted Facility):
  - b. Drug Test (Non-Contracted Facility):
  - c. Alcohol Test (Contracted Facility):
  - d. Alcohol Test (Non-Contracted Facility):

- e. Yearly Administration Fee (if any):
- f. Any other charges not listed on page 15 that might apply:

#### **ANSWERS:**

- a) \$35.00
- b) \$50.00
- c) \$20.00
- d) \$45.00
- e) \$275.00
- f) There are no other charges that MDHS is aware of at this time.
- 7. Why is this bid being solicited? Has all renewal option expired, or has there been an interruption with the service?

# ANSWER: The current contract is a joint contract with another state agency. The two (2) agencies have decided to secure their own contract rather than continuing a joint contract. MDHS is soliciting via IFB.

8. Occasionally, there are further requirements that come up with drug testing (split specimen RETEST, observed collections, etc) that may come with an additional cost. Where would you like us to indicate any additional fees associated with drug testing, if/when they are ever needed?

## ANSWER: Vendor may provide additional testing costs as indicated on Attachment B of the IFB.

**9.** Does your current provider offer online, electronic ordering, which utilizes the electronic chain of custody form, in order to cut down on cost of supplies & need of tracking paper supply at clinics across the State? If not, is this something the State would be interested in receiving a quote for this?

ANSWER: No, the current vendor supplies MDHS chain of custody forms.

**10.** Is this RFP for only Drug and Alcohol Services, or will there be a Criminal Screening aspect as well?

ANSWER: No, this IFB is for Drug & Alcohol Services.

11. What is the current volume of testing for both random sampling and new hires?

#### ANSWER: Random sampling testing is 3% and new hire volume is 500.

**12.** What percent of current testing screens positive?

ANSWER: 5% or less



**13.** Who is the current drug testing provider?

#### ANSWER: MEA Drug Testing Consortium

14. Who is the current provider for confirmation testing?

#### ANSWER: MEA Drug Testing Consortium

**15.** What is the current turnaround time for your laboratory confirmations?

### ANSWER: 48 hours and no more than 72 hours. MDHS is aware that it may take up to 72 hours for a positive test to be confirmed.

16. What is the current cost for your drug and alcohol testing?

ANSWER: See answer to question no. 6

17. What matrix are you currently using?

#### **ANSWER:** MDHS cannot provide this information at this time.

- **18.** What cutoffs are you requesting for drug testing?
  - ANSWER: Amphetamine (Screening Cutoff) 1000/ (Confirm Cutoff) 500 Cocaine (Screening Cutoff) 300/ (Confirm Cutoff) 150 Marijuana Metab (Screening Cutoff) 50/ (Confirm Cutoff) 15 Opiates (Screening Cutoff) 2000/ (Confirm Cutoff) 2000 PCP (Screening Cutoff) 25/ (Confirm Cutoff) 25
- **19.** Are you interested in using Oral Fluid for your drug testing?

**ANSWER:** No, we are currently using urine samples.

20. How many times per year do you expect to require expert testimony?

### ANSWER: Since the conception of MDHS conducting Drug & Alcohol samples, we have not had to utilize expert testimonies.

**21.** Is expert testimony phone or skype only? If not, what are the percentage of phone/skype vs in person?

**ANSWER:** MDHS has not had to utilize this service.



22. Do you currently use a vendor randomization program?

#### ANSWER: MDHS has not utilized a vendor's randomization program.

**23.** Can you describe, in two or three sentences, how your current randomization program operates?

## ANSWER: MDHS has not utilized a randomization program. When requested, MEA will conduct a 3% random sampling of current employees.

24. Do you perform your random drug testing on a daily basis or does it happen in batches (monthly, quarterly, etc.)?

**ANSWER:** When agency requests random drug testing, it will be performed twice a year.

**25.** Are you interested in an expanded panel of drugs (mental health, therapeutic testing) for laboratory based testing?

#### ANSWER: No.

**26.** The IFB states that laboratories must be certified by the DHHS. Is a CLIA certification sufficient for this requirement?

#### ANSWER: MDHS requires DHHS certification.

27. How many samples do you expect to require a Medical Review Officer (MRO) for?

ANSWER: The MRO only review positive results; therefore, the required sample will be 5% or less.

- **28.** Do you require a toxicologist to be available as an expert witness for legal testimony?
  - ANSWER: Since the conception of MDHS conducting Drug & Alcohol samples, we have not had to require a toxicologist to be available as an expert witness for a legal testimony.
- **29.** Does the 500 annual samples include the 3% random sample or are these two groups for testing?

#### **ANSWER:** They are two different groups.

- **30.** Which Urine Drug Testing Panel (5, 10, etc.) is MDHS requesting pricing for?
  - **ANSWER:** Our agency has 5 panels.



31. What specific drugs is MDHS looking to test inside of the Drug Testing Panel?

#### ANSWER: Amphetamines, Cocaine, Marijuana, Opiates and Phencyclidine.

**32.** I see in section 2.2 it states that notification of drug and alcohol testing results are to be provided within 48 hours, is this correct? I'm asking because labs can take anywhere from 24-72 hours just to confirm a positive test and be processed by the Medical Review Officer. Of course, all negatives are reported in the 24-48 time frame.

#### ANSWER: See answer to question no. 15

**33.** Who is the incumbent/current provider of the services?

#### ANSWER: See answer to question no. 13

**34.** What are the prices currently being paid for the services?

ANSWER: See answer to question no. 6

**35.** Is the current contract available to view?

ANSWER: Yes.

**36.** What is the positivity rate of the specimens?

ANSWER: 5% or less.

**37.** How many breath alcohol tests did MDHS conduct in 2019?

## **ANSWER:** For 2019, there was only (1) one breath alcohol test conducted. It was pre-employment and requested by accident.

- **38.** In Section 2.2, Scope of Services,
  - a. Is MDHS seeking 48-hour turnaround time for samples requiring MRO services?
  - b. What is the current turnaround time?
  - c. Is MDHS seeking MRO review of all samples or only positive samples?

#### **ANSWER:**

- a) See answer to question no. 15
- b) MDHS current turnaround time is 48 hours; however, we are aware it may be up to 72 hours.
- c) MRO review all positive samples.



**39.** a. How many employees does MDHS current[ly] have?

b. Is the 3% random sampling of current employees in addition to the approximate 500 annual new hires?

#### **ANSWER:**

- a) 1,678 employees as of March 30, 2020.
- b) Yes
- **40.** a. How many locations does MDHS currently provide alcohol and drug testing?
  - b. Is that number of locations sufficient to meet MDHS's needs? If not, why?
  - c. Where are the addresses of current locations?
  - d. How many tests are conducted at each location?

#### **ANSWER:**

- a) 106 locations.
- b) Yes.
- c) Please see attached.
- d) MDHS does not track the number of tests conducted at the 106 locations. The candidate can choose any location for service and MDHS is not aware of the location of their choice. However, there were 637 tests performed last year. All of them were pre-employment except for one post-accident. Please note that these numbers will vary each year.
- **41.** In section 2.2 Scope of Services, Regarding the Supervisor Training Program. We have and online video with a test for this training that our companies use now. We will issue a certificate to those who complete the video and the test. Will that work for your supervisors or do you require one of our staff to do the training in person?

## ANSWER: MDHS will allow online training provided that such training is at no additional cost to MDHS.

**42.** Can you please provide an estimated quantity of post-accident specimen collections performed between 5:00pm and 8:00am last year?

## ANSWER: In 2019, there was only one (1) post-accident test and it was performed during normal working hours. Please note that these numbers will vary each year.

**43.** Does the County require or anticipate any on-site after-hour (5pm – 8am) testing to be performed at county facility or worksite?

#### ANSWER: No.

44. Who is the incumbent provider of your drug and alcohol testing services?

ANSWER: See answer to question no. 13



- **45.** How many drug tests are performed annually under the current contract?
  - ANSWER: In Calendar Year 2019, there were 637 total tests performed. As of 4/6/2020, there have been 126 drug screens performed in 2020. Please note that these numbers will vary each year.
- **46.** How many alcohol tests are performed annually under the current contract?

ANSWER: In 2019, there was only one (1) breath alcohol test performed. As of 4/6/2020, there has been two (2) breath alcohol tests performed in 2020. Please note that these numbers will vary each year.

**47.** In your current contract, is there a differentiation in pricing for collection services performed during business hours (8am-5pm) and after-hours (5pm-8am)?

ANSWER: No.

### MDCPS and MDHS collection site list

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<b>Name</b> Arthur Brown, M.D	Address	City	Phone #	Fax #	by MEA DTC
Family Medical	401 S. Chestnut Street	Aberdeen, MS 39730	662-369-6977	662-369-6979	
Batesville Clinic	404 9th Ave S	Amory, MS 38821	662-256-3564		
Hancock Med Center	107 Eureka St	Batesville, MS 38606	662-563-7681		
MedAnalysis	149 Drinkwater Blvd	Bay St. Louis, MS 39520	228-467-8600		
Booneville Medical Clinic	1025 Division St 1301 N 2nd St	Biloxi, MS 39531	228-388-2599		
MEA		Booneville, MS 38829	662-728-2071	662-728-2077	
Kim Carr & Associates	106 Lake Vista Place 213 N. Whitworth Ave	Brandon, MS 39047	601-919-2924	601-992-7347	
Priority Drug Screening	1219 Hwy 51 NE	Brookhaven, MS 3960	· · · · · · ·	601-835-0525	
MEA	7300 Siwell Rd	Brookhaver, MS 39601	601-835-2225	601-835-2201	
MEA	112 South Lake Circle	Byram, MS 39212	601-373-1234	601-373-1397	
Madden Medical Clinic	1071 E Franklin St	Canton, MS 39046	601-859-8550	601-859-8556	
Field Clinic	260 Main Street	Carthage, MS 39061		601-267-4589	
Tallahatchie Gen Hospital	201 S Market St	Centreville, MS 39631		601-645-5088	
Fast Pace Urgent Care	619 S State St	Charleston, MS 38921		662-647-3677	
Clarksdale Family Medical	551 Medical Drive	Clarksdale, MS 38614 Clarksdale, MS 38614		662-966-1013	11/25/19
Cleveland Family Medical	803 First St	Cleveland, MS 38732		662-627-9091	
MEA	498 Hwy 80 E	Clinton, MS 39056		662-846-1728	
Columbia Family Clinic	502 Broad St	Columbia, MS 39429		601-924-3360	
LabCorp PSC	3543 Bluecutt Rd	Columbus, MS 39705		601-736-8333	
Lowndes Family Medical	56 Dutch Lane	Columbus, MS 39701		662-327-6807	
Urgent Care/Columbus FMC The Clinic at Elm Lake	1503 Hwy 45 N	Columbus, MS 39701		362-329-6644 362-327-7477	
Physicians Urgent Care	3700 N Frontage Rd	Columbus MS 39701		62-241-5451	
Family Medical of Crystal Spr	2016 E. Shiloh Rd	Corinth, MS 38834	662-287-7138 6	362-241-3431	
Rush Family Medical	104 West RR Ave South	Crystal Springs, MS 39059		01-892-3570	
Fast Pace Urgent Care	14365 Hwy 16 W	DeKalb, MS_39328		01-743-2261	
Eupora Family Medical	305 Hill Street	Ellisville MS 39437		A	0/17/19
MEA	500 A Hwy 9 S	Eupora, MS_39744	-	62-258-9230	0117719
MEA	740 Hwy 49 Ste V 507 Lakeland Place	Flora, MS 39071		01-879-8533	
Primary Health Care	1080 Hwy 35 S	Flowood MS 39047		01-992-5331	
Fulton Family Medical	#1 Medical Park Dr	Forest, MS 39074	601-469-3555 6(	01-469-3584	
Family Medical Clinic	1467 Hwy 61 S		662-862-5200 66	62-862-5294	
-		Greenville, MS 38701		32-335-3128	

#### SUPPLIES ORDERED

Fast Pace Urgent Care 2009 Hwy 82 W Greenwood, MS 38930 662-595-4601 662-595-4602 10/17/19 Greenwood Primary Care 200 Grand Blvd Greenwood, MS 38930 662-453-1852 662-459-3709 Fast Pace Urgent Care 700 Sunset Dr Grenada, MS 38901 662-307-2884 662-307-2887 10/17/19 LabCorp PSC 1300 Sunset Dr Ste D Grenada, MS 38901 662-229-0993 662-229-0995 Mal Riddell, M. D. 1300 Sunset Ste B Grenada, MS 38901 662-226-6430 662-226-0018 LabCorp PSC 1110 Broad Ave Ste 300 Gulfport, MS 39501 228-863-5382 228-867-6191 Primary Care Medical Clinic 14055 Seaway Rd Ste 200 Gulfport, MS 39503 228-832-9038 228-832-9990 appt only Workwell Services 231 Methodist Blvd Hattiesburg,MS 39042 601-268-8088 601-268-8007 Urgent Care/Healthworks 5909 Hwy 49 Hattiesburg.MS 39042 601-296-2899 601-296-2802 Fast Pace Urgent Care 533 Lake Street Hazlehurst, MS 39083 601-552-5253 601-552-5254 10/17/19 Hazlehurst Clinic 213 Caldwell Dr Hazlehurst, MS 39083 601-894-4661 601-894-2514 Fast Pace Urgent Care 603 Craft Street Holly Springs, MS 38635 662-333-8070 662-333-8071 10/17/19 Hawkins Family Medical 491 A Craft Street Holly Springs, MS 38634 662-252-6416 662-252-3355 Chickasaw Family Medical 208 Country Club Rd Houston, MS 38851 662-456-3437 662-456-2070 Fast Pace Urgent Care 616 Hwy 82 W Indianola, MS 38751 662-635-8680 662-635-8681 11/25/19 Indianola Family Medical 122 E Baker Indianola, MS 38751 662-887-2212 662-887-1279 call ahead Segars Clinic 1507 W Quitman luka, MS 38852 662-423-1000 662-423-1316 LabCorp PSC 4816 Lakeland Dr Jackson, MS 39232 601-932-1333 601-932-1393 MEA DTC 7 Lakeland Circle Ste 100A Jackson, MS 39216 601-981-0182 601-981-9259 MEA 5606 Old Canton Rd Jackson, MS 39211 601-957-3333 601-957-3335 MEA 1777 Eilis Ave Jackson, MS 39207 601-371-0400 601-371-1533 Fast Pace Urgent Care 50 Veterans Memorial Dr Kosciusko, MS 39090 662-633-4216 662-633-4217 11/25/19 Kosciusko Medical Clinic 332 Hwy 12 W Kosciusko, MS 39090 662-289-1800 662-289-1858 LabCorp PSC 1010 W 1st Street Laurel, MS 39440 601-649-7496 601-649-7635 MEA 1515 Jefferson St Laurel, MS 39441 601-425-4893 601-428-8633 University Hospital & Clinics 239 Bowling Green Rd Lexington, MS 39095 662-834-5132 662-834-5133 Fast Pace Urgent Care 110 E Railroad St Long Beach MS 39560 228-678-7036 228-678-7038 10/17/19 Louisville Medical Clinic 202 E Main Street Louisville, MS 39339 662-773-7802 662-779-5006 Macon Primary Care 606 N Jefferson Macon, MS 39341 662-726-4264 662-726-4204 MÊA 935 Hwy 51 Madison, MS 39110 601-856-5986 601-853-2321 Fast Pace Urgent Care 1806 Simpson Hwy 149 Magee MS 39111 601-439-1420 601-439-1421 10/17/19 Magee General Hospital LAB 300 SE 3rd Ave Magee, MS 39111 601-849-7316 601-849-0605 TRY NOT TO USE! Family Medical Center Hwy 3 South Marks, MS 38606 662-326-3502 662-326-2555 MediQuick Clinic (Carrolton) 52 CR 74 McCarley, MS 38943 662-237-0404 662-237-0484 Fast Pace Urgent Care 1038 NW Ave McComb, MS 39648 601-730-7012 601-730-7013 11/25/19 Stat Care 1017 Delaware Ave McComb, MS 39648 601-250-1122 601-250-0290 Simpson Gen Hospital LAB 931 W Jackson Ave Mendenhall, MS 39114 601-847-7221 601-847-7159

Anderson Express Care Rush Workforce Wellness Workforce Wellness New Albany Family Medical New Augusta Family Health Baptist Minor Med Desoto Family Medicine Urgent Care/Healthworks Cooper Family Medicine MEA Fast Pace Urgent Care Rush Rural Medical Assoc Airpark Medical Dr. Gipson's Office MS DOT Consulting H C Watkins Hospital LAB St Dominics Family Medicine MEA Tunica Resorts Medical Jackson Clinic Parekh Medical Clinic Desoto Family Medicine LabCorp Laird Clinic MEA Yalobusha Medical Clinic Fast Pace Urgent Care MS Family Medicine Fast Pace Urgent Care Stone County Hospital FMCH/Catchings Clinic MEA Yazoo City Medical Clinic	1400 20th Ave 1314 19th Ave 287 Lower Woodville Rd 400 Doctors Drive 404 Main St 8990 Germantown Extd 9075 Sandridge Center 1487 Belk Blvd 4305 Denny Ave 342 Gilchrist 1017 W Beacon St 1106 Central Drive Ste 1 1056 Holland Ave 1702 Hwy 11 N Ste A 3307 Hwy 11 N Ste B 605 S Archusa Ave 342 Magnolia Dr 1132 Hwy 49 S 11273 Hwy 61 29 S 4th Street 300 Main Street Plaza 75 Physician Lane 1120 Main Street 103 Doctors Park 1740 Cliff Gookin Blvd 4204 Clay Street 712 S Main Street 1008 Azalea Dr 804 Mississippi Drive 5713 Hwy 45 ALT S 735 Medical Center Dr 1130 W Frontage Dr 1434 Central Ave East 451 Bank St 307 E 15th St 805 E. 15th St	West Point, MS 39773 West Point, MS 39773 Wiggins, MS 39577 Wiggins, iMS 39577 Woodville, MS 39669 Yazoo City, MS 39194	2 601-964-839 662-893-1160 662-895-4949 662-234-1090 228-762-2044 601-939-0700 769-200-0730 601-656-6921 601-656-8545 601-799-3130 228-206-8007 601-776-6925 601-782-9801 601-664-1620 662-363-3224 662-363-3224 662-363-3224 662-393-7722 800-444-7997 662-323-2515 662-844-7816 601-619-7717 662-473-1140 601-509-2584 601-671-8555 662-854-9012 662-494-8500 601-716-8012 601-928-6645 601-888-3421	5 601-703-4418   4 601-445-8790   6 662-534-9696   1 601-964-8393   0 662-893-1166   9 662-393-7756   0 662-234-0432   4 228-762-2064   0 601-939-8654   0 601-656-0381   601-656-3985 601-799-3132   228-284-1875 601-776-7171   601-762-9955 601-664-1624   662-363-3234 662-873-2921   662-363-3234 662-873-2921   662-363-3234 662-323-2557   662-342-0754 662-342-0754   662-342-0754 662-342-0754   662-342-0754 662-342-0754   662-342-0754 662-342-0754   662-342-0754 662-342-0754   662-473-1138 601-509-2585   601-671-0777 662-854-9013   662-494-8488 601-716-8013   601-928-6639 601-888-3685   601-928-6639 601-888-3685	3 · · · · · · · · · · · · · · · · · · ·
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MEA DTC orders initial supplies when site is set up. Clinic is given info to order supplies when they start running low. If they will not order them, they are responsible to let MEA know that they need more BEFORE they run out Please allow a minimum of a week for supplies to reach the site once ordered from the lab.

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updated 1/3/2020 ljh